

## How to Use the Water Treatment Chemicals and Systems Statewide Contract

Contract #: FAC80	Contract Duration: 11/01/2013 to 10/31/2018
MMARS #: FAC80	Options to renew: 4 options until 2018, annually on Nov. 1
Contract Manager:	Dana Cerrito - 617-720-3328, <a href="mailto:Dana.Cerrito@state.ma.us">Dana.Cerrito@state.ma.us</a>
This contract contains: <b>Small Business Purchasing Program (SBPP), Supplier Diversity Office SDO Contractors and Environmentally Preferable Products (EPP)</b>	
Last change date: 6/12/2014	

### Contract Summary

Statewide contract for water treatment chemicals, alternative treatment systems and related services. Service categories include swimming pool, boiler plant & cooling tower, and drinking & wastewater.

### Benefits and Cost Savings

- **Competitive Pricing** – The contract establishes a ceiling price for each chemical line item. Pricing from each contractor is offered side-by-side on the combined price list for easy comparison. Monthly programs that include both chemicals and services may be negotiated by the contract user directly with the supplier; cost shall not exceed the cost of chemicals needed as per the product price list.
- **Free Services** – Free services are being offered by some contractors in conjunction with the purchase of chemicals. Please see Services tab on the Combined Price List for details.
- **Containers** – Contractors may not charge container deposits.
- **Protection from Surcharges** – No surcharges of any type (fuel, transportation, insurance, or other) are allowed on the contract.
- **Delivery Schedule and Emergency Delivery** – Delivery schedules of three (3) days or less are being offered by most contractors; delivery within five (5) Commonwealth business days after receipt of an order is mandatory. Some items may be emergency items which require faster or after-hours delivery; a list of those contractors offering free emergency delivery can be found on the Combined Price List.

### Who Can Use This Contract?

**Applicable Procurement Law:** MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

**Eligible Entities:**

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Eligible Entities and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education, AND educational institutions holding active membership with the Massachusetts Higher Education Consortium (the joint solicitor of this contract).
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required; and
10. Other entities when designated in writing by the State Purchasing Agent.

## Pricing and Purchase Options

**Purchase Options:** The acquisition method for this contract is outright purchase (or lease, for alternative treatment system only).

**Pricing and buying details:** An alphabetical list of chemicals in ascending order of container size is provided on the Combined Price List. For each line item, pricing may be offered by multiple contractors, in which case side-by-side pricing is provided for easy comparison. The Combined Price List spreadsheet may be sorted by chemical, category of use, or contractor. Buyers should pay particular attention to the Unit of Measure to determine container pricing.

Prices will remain fixed for the initial term of the contract. Contractors may submit price changes at the time of contract renewal, for consideration and approval by the Strategic Sourcing Team. Price decreases will be retroactive to the dates of such decreases. All pricing is FOB Destination and includes any transportation and unloading charges. No transportation, fuel, energy, insurance or any other surcharges will be allowed throughout the duration of the contract.

For chemicals sold in bags, Contractors are allowed to offer one or more bag sizes. However, the price (e.g. per pound) charged by the Contractor may not be dependent on the bag size. Contractors may not charge container deposits for 55-gal drums, deldrums, carboys, gas cylinders and any other standard containers.

## Additional Information

### Contract Regions

Pricing is offered in all 9 regions throughout the state. Please reference the Combined Price List for pricing by region, as well as a list of cities and towns by region.

## Other Contract Provisions

More information on the following can be found in the RFR, Section 3 Specifications:

**Chemicals:** Product Standards, Container Labeling, Chemical Weight, Chemical Analyses

**Delivery:** General Delivery Specs, Delivery Documentation, Truck Delivery, Scheduling

**Staff:** Security, Safety Training, Protective Equipment

## Performance Measure & Vendor Reporting Requirements:

Contractors are required to submit quarterly reports to OSD using the reporting spreadsheet posted on the COMMBUYS website under the vCurrent MBPO. Failure to submit reports in a timely manner may result in termination of contract. Complaints about services provided by the contractors should be sent in writing or via email to the contract manager for action.

## Strategic Sourcing Services Team Members

Christine Millhouse	City of Attleboro Water Department
Dmitriy Nikolayev	Operational Services Division
Mark Riopelle	Town of Dracut Water Supply
Stacey Wikar	Massachusetts Higher Education Consortium
Chris Yacino	Department of Correction

## Vendor List and Contact Information

*The available contractors are listed below. Please refer to the vendor MBPOs on COMMBUYS.com for updates on vendor contact information, and to the attachments tab for the "Combined Price List" document, also containing contact information.*

Company Name	Categories Serviced	Contact Name	Address	City, State, ZIP	Phone	Email
Barclay Water Management, Inc.	Boiler Plant / Cooling Tower	Michael Davidson	150 Coolidge Ave	Watertown, MA 02472	617-926-3400	slagace@barclaywater.com
Borden & Remington Corp.	Drinking Water / Wastewater	Tracy Resendes	63 Water Street	Fall River, MA 02721	508-675-0096	tresendes@boremco.com
Cascade Water Services, Inc.	Boiler Plant / Cooling Tower	Robert L. Mazzotti	113 Bloomingdale Rd	Hicksville, NY 11801	617-828-8771	rmazzotti@cascadewater.com
Holland Company Inc.	Drinking Water / Wastewater	Patrick Burke	153 Howland Ave.	Adams, MA 01220	413-743-1292	pat.burke@hollandcompany.com
Neponset Chemical & Eng., Inc.	Boiler Plant / Cooling Tower	Richard P. Donovan	12 Bonney Lane	Norwood, MA 02062	781-762-3466	nepchem@norwoodlight.com
Puraqua Pool Service, Inc.	Swimming Pool	Cheryl Lawn	56 Emerson Road, P.O. Box 541515	Waltham, MA 02454	781-893-6300	cheryl@puraquapools.com
The Metro Group	Swimming Pool / Boiler Plant / Cooling Tower / Drinking Water / Wastewater	Vincent O'Reilly	50-23 Twenty Third St	Long Island City, NY 11101	781-932-9911	voreilly@metrogroupinc.com
Univar USA Inc.	Boiler Plant / Cooling Tower / Drinking Water / Wastewater	Max Malmberg	175 Terminal Road	Providence, RI 02905	800-556-2426	max.malmberg@univarusa.com
Water Purification Associates	Swimming Pool	James Cochin	2 Rockwood Terrace	Jamaica Plain, MA 02130	617-524-3160	jrcwpa@msn.com

## Summary of Where to Obtain Important Contract Information in COMMBUYS

This contract has been set up as a zero dollar line item catalog in COMMBUYS.

Each vendor has been assigned a unique Master Blanket Purchase Order. There is one Combined Price List containing pricing from all vendors. The price list is located in the attachments tab on each Master Blanket Purchase Order.

Each vendor has one catalog line containing the list of service categories offered.

### How to place an order

Once a product and price is determined, the ordering process is as follows:

- Initiate a new requisition
- Search for Water Treatment Chemicals or Water Treatment Systems (Use FAC80) in the item description
- Select the vendor you will be placing an order with
- Select the vendor's catalog line
- Enter the total price
- Attach the vendor quote and/or a detailed order summary
- Submit for approval

### Where to find complete FAC80 contract information on COMMBUYS

If full statewide contract details are required please refer to FAC80 files listed under the Conversion Vendor "**C164138-vCurrent**" link, found by performing an advanced search for Contracts/Blankets by entering the **document number** ("FAC80") in the **Description** field. This link provides:

- **Contract User Guide** – the latest version of this document
- **Combined Price List** – a spreadsheet document containing 5 tabs: Vendor Information, Chemical Price List, Services Price List, Alternative Treatment Price List, and Region Table.
- **Request for Response (RFR) FAC80** – the original solicitation document containing complete service specifications for this contract.
- **Purchase Order Form for Cities and Towns** – a form designed to help Eligible Entities document their service relationships with Contractors.